



## Services for Excelsior

### Package Services

- We have created lighting and decor looks to enhance the natural character of Excelsior's ambiance and overall aesthetic.
- Packages are designed to easily fit into your creative vision and the dimensions of Excelsior's rooms.
- Available Packages are shown as Elements starting on page x.

### What's Included in Package Services?

- One hour of in-house or virtual consultation with one of our dedicated event designers.
- After the initial hour, additional as-needed consultations are billed at \$94/hour.
- Rental, installation, and removal of all decor and lighting elements.
- Vendor and venue coordination.
- On-call service.

### Custom Design Services

- Transform a space with a fully-realized unique design including lighting, decor, draping, furniture, and other elements.
- Enhance your guests' experiences by utilizing our superior audio, video, and production services.
- Customize packages by adding additional items and services offered by Shumaker PDT.

### What's Included in Custom Design Services?

- One hour of in-house or virtual consultations with one of our dedicated event designers.
- After the initial hour, additional as-needed consultations are billed at \$94/hour.
- Rental, installation, and removal of all decor and other elements.
- Project Management Time billed at \$105/hr, minimum two hours.
- Vendor and venue coordination.
- On-call service.

### Standard Costs & Terms

Shumaker PDT requires a minimum order of \$1,800, excluding, tax, delivery, and pickup cost.

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## Collections for Excelsior

We have combined some of our most popular decor and lighting elements into collections. These looks are exclusively designed to complement the aesthetic of Excelsior. Below, GS denotes Grande Salon and ER denotes Empire Room.

### Canopied Ahnasthasia | \$1,910



**Collection Includes:**

- Ahnasthasia Timeless Elegance - ER
- Twinkling Canopy with Backdrop - GS (not shown)
- Pair of 30" White Beaded Chandeliers - GS

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Updated February 19, 2025

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Complete Grandeur | \$2,050



Collection Includes:

- Draped Romance - GS
- White Beaded Chandelier Trio - Grandeur - ER
- White Beaded Chandelier Trio - Grandeur - GS
- Welcoming Entrance Drape - GS

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Industrial Festoons with Edison Lamps | \$2,245



Collection Includes:

- Modern Industrial Festoon Lighting - GS
- Two Industrial Rings with Edison Lamps (For Floral) - ER

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Industrial Festoons with Chandeliers | \$2,525



Collection Includes:

- Modern Industrial Festoon Lighting - ER
- Modern Industrial Festoon Dance Floor Lighting - GS (not shown)
- Pair of Three-foot Industrial Pipe Chandeliers - GS

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Romantic Radiance with Welcoming Drape | \$2,590



Collection Includes:

- Romantic Radiance - ER
- Cascading Elegance - ER
- Welcoming Entrance Drape - ER

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Cloud Elegance with Romantic Radiance | \$3,660



Collection Includes:

- Cloud Elegance - ER
- Romantic Radiance - ER
- Welcoming Entrance Drape - GS
- All That Glitters - GS

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Draped Romance with Chandeliers | \$2,020



Collection Includes:

- Draped Romance - ER
- White Beaded Chandelier Trio - Sophistication - ER
- White Beaded Chandelier Trio - Grandeur - GS
- Welcoming Entrance Drape - GS

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## Industrial Festoons with Welcoming Entrance | \$1,810



### Collection Includes:

- Welcoming Entrance Drape - GS
- Welcoming Entrance Drape - ER
- White Beaded Chandelier Trio - Sophistication - ER
- White Beaded Chandelier Trio - Grandeur - GS
- Sweetheart Table Light

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## Lighting Elements - Chandeliers

### **White Beaded Chandelier – Thirty-inch | \$175**

A white beaded eight-arm chandelier adds elegance and charm while providing ambient light.

### **White Beaded Chandelier – Forty-inch | \$230**

A white beaded twelve-arm chandelier adds elegance and charm while providing ambient light.

### **White Beaded Chandelier Trio – Grandeur Package | \$520**

A forty-inch white beaded chandelier, flanked by two thirty-inch white beaded chandeliers combine to create a grand look in either the Grande Salon or Empire Room.

### **White Beaded Chandelier Trio – Sophistication Package | \$480**

A trio of thirty-inch white beaded chandeliers add sophistication to either the Empire Room or Grande Salon.

### **Ahnastasia Chandelier | \$300**

This spectacular five-foot-long Empire-style chandelier, perfect for the Empire Room or Grande Salon, is made from faceted beads with decorative trim work and creates a dramatic focal point worthy of a palace.

### **Ahnastasia Timeless Elegance | \$780**

A trio of our five-foot long Ahnastasia chandeliers adds a grand and elegant centerpiece to either the Empire Room or the Grande Salon.

### **Ahnastasia Timeless Romance | \$710**

A single five-foot long Ahnastasia chandelier flanked by two three-foot long Empire-style chandeliers fills the room with shimmering light.

### **Three-foot Industrial Pipe Chandelier | \$370**

Introduce some industrial aesthetic using our pipe chandelier outfitted with standard Edison lamps.

### **Four-foot Industrial Pipe Chandelier | \$410**

Introduce some industrial aesthetic using our pipe chandelier outfitted with a mix of oversized standard Edison lamps.

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## Floral Elegance | \$575

Create a stunning focal point in the Empire Room or Grande Salon with this four-foot diameter faux floral and crystal "chandelier." Choose from a thirty-inch white beaded lit chandelier, a trio of clear acrylic lit chandeliers, or a trio of black beaded lit chandeliers that nestle in the center of the structure adding warm white light

## Floral Opulence | \$920

Two white beaded forty-inch chandeliers with the faux floral and crystal "chandelier" create a cohesive look in either the Empire Room or Grande Salon. This is an upgrade to Floral Elegance.

## Lighting Elements - Twinkle Lights

### Twinkling Canopy | \$690

Strands of twinkle lights create a romantic canopy overhead. Choose from either Bay B or Bay D in the Grande Salon.

### Twinkling Canopy with Backdrop | \$780

Strands of twinkle lights dress the ceiling of the Empire Room, parallel to the long walls, adding a romantic glow to the room. May also be placed in the Grande Salon in either Bay B or Bay D.

### Romantic Radiance | \$1,610

Strands of twinkle lights dress the ceiling of the Empire Room, parallel to the long walls, adding a romantic glow to the room.

## Lighting Elements - Festoon Lights

### Modern Industrial Festoon Dance Floor Lighting | \$575

Black festoon string lights crisscross over the dance floor in the Grande Salon. Choose from either Bay B or Bay D.

### Modern Industrial Festoon Lighting - Grande Salon | \$1,095

Black festoon string lights crisscross over the dance floor in the Grande Salon. Choose from one of two locations.

### Modern Industrial Festoon Lighting - Empire Salon | \$1,210

White festoon lighting crisscrosses in the Empire Room, creating a warm glow.

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## Lighting Elements - Edison Lights

### **Suspended Six-Foot Floral Ring with Edison Lamps | \$575**

Fifteen oversized and varied style Edison lamps suspend from an industrial-style six-foot-diameter ring to create a chic look over the dance floor. Add texture to the ring by having your florist dress the ring with foliage or flowers. The ring will be installed eleven feet from the floor with the lamps descending no more than eight feet from the floor.

### **Industrial Edison Lamp Chandelier | \$575**

Fifteen oversized and varied style Edison lamps suspend from an industrial-style six-foot-diameter ring installed tightly to the ceiling to create a chic look over the dance floor. Chandelier will be suspended at a height of eight feet to the floor from the lowest lamp.

### **Suspended Pipe with Edison Lamps | \$370**

A mix of Edison lamps descends from a nine-foot-long industrial pipe suspended over the head or sweetheart table, ready for your florist to dress. Pipe suspends eight feet from the floor with Edison lamps dropping no more than six feet from the floor.

### **Antiqued Ladder with Suspended Edison Lamps | \$520**

An antique wooden ladder dressed with Edison lamps suspends from the ceiling, ready for your florist to dress. Choose from multiple locations. When suspended over a head, sweetheart, or guest table, it will be installed eight feet from the floor with the lamps descending no more than six feet from the floor.

## Light Elements - Mirror Balls

### **All That Glitters | \$685**

A three-foot rotating mirror ball suspends from the ceiling. Accompanying white lights create an instant party atmosphere in the Grande Salon. Choose from Band (Bay B) or DJ (Bay D) locations.

### **Shimmer and Shine | \$940**

Two sets of three non-rotating mirror balls in various sizes suspend from the ceiling, filling the Grande Salon with shimmering light.

### **Razzle Dazzle | \$1,380**

Dazzle your guests with the combination of our large round rotating mirror ball and two mirror ball trios in the Grande Salon.

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## Lighting Elements - Venue Enhancements

### Projected Dance Floor Pattern | \$375

Textured lighting accents the dance floor area (20' x 20'). Pattern selections are provided by Shumaker PDT.

### Projected Monogram | \$290

Add your personal flair to the event with a projected monogram or unique message. You must provide monogram artwork in .ai or .eps format. Additional costs incurred for Shumaker to create artwork. Files are due to your SPDT salesperson no later than four weeks before your wedding date.

### Entertainment Lighting | \$260

Highlight your band or entertainment with soft, white lighting. Placement in Band (Bay B) or DJ (Bay D) locations.

### LED Static Colored Uplight | \$60 each

Complement your color palette with colored perimeter uplighting.

### Ten (10) Table Pin Spots | \$500

Increase the drama of your creative tablescapes in the Grande Salon with a focused pool of light. Package includes ten (10) pinspots. Additional pinspots are available at a cost of \$50/each.

## Decor Elements -- Draping

### Cascading Elegance - Grande Salon | \$635

Five vertical panels of ivory, white, or grey textured semi-sheer draping frame the windows overlooking the mezzanine.

### Cascading Elegance - Empire Room | \$635

Five vertical panels of ivory, white, or grey textured semi-sheer draping frame the windows overlooking King Street or at the mezzanine.

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**Draped Romance | \$665**

A trio of asymmetrical white or ivory fabric draping extends elegantly from the ceiling to the wall, cascading to the floor to create a beautiful focal point.

**Cloud Elegance - Grande Salon | \$940**

Two ivory panels run linearly, flanking the center posts, billowing in graceful, even swags to transform the Grande Salon.

**Cloud Elegance - Empire Room | \$1,020**

Two ivory panels run linearly, flanking the center posts, billowing in graceful, even swags to transform the Empire Room.

**Empire Room Ceremony Reveal Drape | \$805**

White or ivory floor-to-ceiling draping creates a reveal of the wedding party through a center opening, with two side openings for guests to enter the space.

**Welcoming Entrance Drape | \$345**

White, ivory, or grey textured draping hides guest's views into the Grande Salon or Empire Room, allowing for a grand reveal of the space.

**Band Backdrop | \$490**

White, ivory, black, or grey textured draping creates the perfect backdrop for your band near the King Street doors in the Grande Salon. Per Fire regulations, backdrop must be placed no less than four feet from the doors with unobstructed egress.

**Lighted Band Backdrop | \$1,180**

Triple layer backdrop of white or ivory draping, festoon curtains and a matching sheer front layer creates a perfect focal point for your entertainment. Per Fire regulations, backdrop must be placed no less than four feet from the doors with unobstructed egress.

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**Decor Elements – Suspended Elements for Floral (Without Lighting)**

**Suspended Pipe for Floral (Pipe Only) | \$245**

A nine-foot industrial pipe suspends over your sweetheart or head table allowing your florist to add foliage or florals. Pipe suspends six feet from the floor. Choose from multiple locations in the Empire Room.

**Suspended Six-Foot Floral Ring | \$245**

An industrial black open-center six-foot diameter ring suspends from the ceiling, ready for your florist to dress. The ring will be suspended nine feet from the floor should it be placed over a dance floor or guest table, and six feet from the floor should it be over a head or sweetheart table.

**Antique Suspended Ladder (Ladder Only) | \$245**

An antique wooden ladder suspends from the ceiling, ready for your florist to dress. The ladder will be suspended nine feet from the floor should it be placed over a dance floor or guest table, and six feet from the floor should it be over a head table or sweetheart table. Choose from multiple locations.

**Trio of Vertical Rings in Front of Green Wall | \$575**

Three-foot, four-foot, and six-foot antique gold metal rings suspend in front of the Terrace Green Wall, ready for your florist to dress. Custom ring colors are available for an additional fee.

**Trio of Vertical Rings | \$435**

Three-foot, four-foot, and six-foot antique gold metal rings suspend in front of the window wall in the Grande Salon or your choice of two locations in the Empire Room, ready for your florist to dress. Custom ring colors are available for an additional fee.

**Decor Elements – Venue Enhancements**

**Wooden Barrel | \$60 each**

Rustic wooden barrels add charm to your decor.

**Wooden Barrel Cake Table | \$115**

Add a touch of rustic charm to your cake display with this vintage wooden barrel with a circular forty-eight-inch wooden tabletop.

**Delivery & Pickup (Flat Fee) | \$70**

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