



SHUMAKER

PLAN • DESIGN • TRANSFORM

2023 Services for Excelsior

Package Services

- We have created lighting and decor looks to enhance the natural character of Excelsior's ambiance and overall aesthetic.
- Packages are designed to easily fit into your creative vision and the dimensions of Excelsior's rooms.
- Available Packages are shown as Elements on the À La Carte Elements sheet.

What's Included in Package Services?

- One hour of in-house or virtual consultation with one of our dedicated event designers.
- After the initial hour, additional as-needed consultations are billed at \$94/hour.
- Rental, installation, and removal of all decor and lighting elements.
- Vendor and venue coordination.
- On-call service.

Custom Design Services

- Transform a space with a fully-realized unique design including lighting, decor, draping, furniture, and other design elements.
- Enhance your guests' experiences by utilizing our superior audio, video, and production services.
- Customize packages by adding additional items and services offered by Shumaker PDT.

What's Included in Custom Design Services?

- One hour of in-house or virtual consultation with one of our dedicated event designers. After the initial hour, additional as-needed consultations are billed at \$94/hour.
- Rental, installation, and removal of decor and other elements.
- Project Management Time is billed at \$105/hour, minimum two hours.
- Vendor and venue coordination.
- On-call service.



Standard Costs & Terms

Shumaker PDT requires a minimum order of \$1,800, excluding tax, delivery, and pickup costs.

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Shumaker PDT

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2023 Collections for Excelsior

New for 2023, we have combined some of our most popular decor and lighting elements into collections. These looks are exclusively designed to complement the aesthetic of Excelsior. Below, GS denotes Grande Salon and ER denotes Empire Room.

Canopied Ahnasthasia

\$1,910

- Ahnasthasia Timeless Elegance - ER
- Twinking Canopy with Backdrop - GS
- Pair of 30" White Beaded Chandeliers - GS

Complete Grandeur

\$2,050

- Draped Romance - GS
- White Beaded Chandelier Trio - Grandeur - ER
- White Beaded Chandelier Trio - Grandeur - GS
- Welcoming Entrance Drape - GS

Industrial Festoons with Edison Lamps

\$2,245

- Modern Industrial Festoon Lighting - Grande Salon
- Two Industrial Rings with Edison Lamps (For Floral) - ER

Industrial Festoons with Chandeliers

\$2,525



- Modern Industrial Festoon Lighting - Empire Room
- Modern Industrial Festoon Dance Floor Lighting - GS
- Pair of Three-foot Industrial Pipe Chandeliers - GS

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Romantic Radiance with Welcoming Entrance

\$2,590

- Romantic Radiance - ER
- Cascading Elegance - ER
- Welcoming Entrance Drape - ER

Cloud Elegance with Romantic Radiance

\$3,660

- Cloud Elegance- Empire Room
- Romantic Radiance - ER
- Welcoming Entrance Drape - GS
- All That Glitters - GS

Draped Romance with Chandeliers

\$2,020

- Draped Romance - ER
- White Beaded Chandelier Trio - Sophistication - ER
- White Beaded Chandelier Trio - Grandeur- GS
- Welcoming Entrance Drape - GS

Industrial Festoons with Welcoming Entrance

\$1,810


- Welcoming Entrance Drape - GS
- Welcoming Entrance Drape - ER
- White Beaded Chandelier Trio - Grandeur - GS
- White Beaded Chandelier Trio - Sophistication - ER
- Sweetheart Table Light - ER

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2023 *À La Carte Elements for Excelsior*

Lighting Elements – Chandeliers

White Beaded Chandelier – Thirty-inch

A white beaded eight-arm chandelier adds elegance and charm while providing ambient light.

\$175

White Beaded Chandelier – Forty-inch

A white beaded twelve-arm chandelier adds elegance and charm while providing ambient light.

\$230

White Beaded Chandelier Trio – Grandeur Package

A forty-inch white beaded chandelier, flanked by two thirty-inch white beaded chandeliers combine to create a grand look in either the Grande Salon or Empire Room.

\$520

White Beaded Chandelier Trio – Sophistication Package

A trio of thirty-inch white beaded chandeliers add sophistication to either the Empire Room or Grande Salon.

\$480

Ahnastasia Chandelier

This spectacular five-foot-long Empire-style chandelier, perfect for the Empire Room or Grande Salon, is made from faceted beads with decorative trim work and creates a dramatic focal point worthy of a palace.

\$300

Ahnastasia Timeless Elegance

A trio of our five-foot long Ahnastasia chandeliers adds a grand and elegant centerpiece to either the Empire Room or the Grande Salon.

\$780

Ahnastasia Timeless Romance

A single five-foot long Ahnastasia chandelier flanked by two three-foot long Empire-style chandeliers fills the room with shimmering light.

\$710

Three-foot Industrial Pipe Chandelier

Introduce some industrial aesthetic using our pipe chandelier outfitted with standard Edison lamps.

\$370

Four-foot Industrial Pipe Chandelier

Introduce some industrial aesthetic using our pipe chandelier outfitted with a mix of oversized Edison lamps.

\$410

Floral Elegance

Create a stunning focal point in the Empire Room or Grande Salon with this four-foot diameter faux floral and crystal "chandelier." Choose from a thirty-inch white beaded lit chandelier, a trio of clear acrylic lit chandeliers, or a trio of black beaded lit chandeliers, that nestle in the center of the structure adding warm white light.

\$575

Floral Opulence



Two white beaded forty-inch chandeliers with the faux floral and crystal "chandelier" create a cohesive look in either the Empire Room or Grande Salon. This is an upgrade to Floral Elegance.

\$920

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2023 À La Carte Elements for Excelsior

Lighting Elements – Twinkle Lights

Twinkling Canopy

Strands of twinkle lights create a romantic canopy overhead. Choose from one of two locations in the Grande Salon.

\$690

Twinkling Canopy with Backdrop

Strands of twinkle lights create a romantic canopy overhead and cascade gracefully to the floor. Choice of various locations in the Grande Salon and Empire Room.

\$780

Romantic Radiance

Fourteen strands of twinkle lights dress the center of the Empire Room, parallel to the long walls, adding a romantic glow to the room.

\$1,610

Lighting Elements – Festoon Lights

Modern Industrial Festoon Dance Floor Lighting

Festoon string lights crisscross over the dance floor in the Grande Salon. Choose from one of two locations.

\$575

Modern Industrial Festoon Lighting - Grande Salon

Festoon string lights crisscross throughout the Grande Salon, creating an industrial yet romantic feel in the space.

\$1,095

Modern Industrial Festoon Lighting - Empire Room

White festoon lighting crisscrosses in the Empire Room, creating a warm glow.

\$1,210

Starfield Festoon Canopy

Festoon string lights create a romantic canopy overhead, cascading gracefully to the floor in the Grande Salon. Single location only.

\$1,095

Lighting Elements – Edison Lights

Industrial Ring with Edison Lamps (for Floral)

Fifteen oversized and varied style Edison lamps suspend from an industrial-style six-foot-diameter ring to create a chic look over the dance floor. Add texture to the ring by having your florist dress the ring with foliage or flowers. The ring will be installed eleven feet from the floor with the lamps descending no more than eight feet from the floor.

\$575

Industrial Edison Lamp Chandelier



Fifteen oversized and varied style Edison lamps suspend from an industrial-style six-foot-diameter ring installed tightly to the ceiling to create a chic look over the dance floor.

\$575

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2023 À La Carte Elements for Excelsior

Lighting Elements – Edison Lights

Suspended Pipe with Edison Lamps

\$370

A mix of Edison lamps descends from a nine-foot-long industrial pipe suspended over the head or sweetheart table. Pipe suspends eight feet from the floor with Edison lamps dropping no more than six feet from the floor.

Antiqued Ladder with Suspended Edison Lamps

\$520

An antique wooden ladder dressed with Edison lamps suspends from the ceiling, ready for your florist to dress. Choose from multiple locations. When suspended over a head, sweetheart, or guest table, it will be installed eight feet from the floor with the lamps descending no more than six feet from the floor.

Lighting Elements – Mirror Balls

All That Glitters

\$685

A three-foot rotating mirror ball suspends from the ceiling. Accompanying white lights create an instant party atmosphere in the Grande Salon. Choose from two locations.

Shimmer and Shine

\$940

Two sets of three non-rotating mirror balls in various sizes suspend from the ceiling, filling the Grande Salon with shimmering light.

Razzle Dazzle

\$1,380

Dazzle your guests with the combination of our large round rotating mirror ball and two mirror ball trios in the Grande Salon.

Lighting Elements – Venue Enhancements

Projected Dance Floor Pattern

\$375

Textured lighting accents the dance floor area (20' x 20'). Pattern selections are provided by Shumaker PDT.

Projected Monogram

\$290

Add your personal flair to the event with a projected monogram or unique message. You must provide monogram artwork in .ai or .eps format. Additional costs incurred for Shumaker to create artwork.

Entertainment Lighting

\$260

Highlight your band or entertainment with soft, white lighting.

Cake/DJ/Sweetheart Table Light

\$120

Emphasize your cake, DJ, or sweetheart table with a soft, glowing light.

White Uplight

\$35 each

Perimeter lighting washes walls with a gentle glow or provides accent lighting.

LED Static Covered Uplight

\$60 each

Complement your color palette with colored perimeter uplighting.

Table Pin Spot



\$50 each

Increase the drama of your creative tablescapes with a focused pool of light.

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Lighting Elements – Venue Enhancements

Lit Orbs

Wireless orb lights add a touch of chic to outdoor events and can be used as accents or to create a lit pathway.

Lit Orb - Twelve-Inch Round

\$35 each

Lit Orb - Twenty-Inch Round

\$50 each

Lit Orb - Twenty-Four-Inch Round

\$60 each

Decor Elements – Draping

Cascading Elegance

\$635

Five vertical panels of ivory, white, or grey textured semi-sheer draping frame the windows overlooking King Street in the Empire Room, adding a softness to the space.

Draped Romance

\$665

A trio of asymmetrical white or ivory fabric draping extends elegantly from the ceiling to the wall, cascading to the floor to create a beautiful focal point.

Cloud Elegance - Grande Salon

\$940

Two ivory panels run linearly, flanking the center posts, billowing in graceful, even swags to transform the Grande Salon.

Cloud Elegance - Empire Room

\$1,020

Two white panels run linearly left and right of center, billowing in graceful, even swags to transform the Empire Room.

Empire Room Ceremony Reveal Drape

\$805

White or ivory floor-to-ceiling draping creates a reveal of the wedding party through a center opening, with two side openings for guests to enter the space.

Welcoming Entrance Drape

\$345

White, ivory, or grey textured draping hides guest's views into the Grande Salon or Empire Room, allowing for a grand reveal of the space.

Band Backdrop

\$490

White, ivory, black, or grey textured draping creates the perfect backdrop for your band near the King Street doors in the Grande Salon.

Lighted Band Backdrop



\$1,180

Triple layer backdrop of white, ivory or black draping, festoon curtains and a matching sheer front layer creates a perfect focal point for your entertainment.

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Decor Elements – Suspended Elements for Floral (Without Lighting)

Suspended Pipe for Floral (Pipe Only)

A nine-foot industrial pipe suspends over your sweetheart or head table allowing your florist to add foliage or florals. Pipe suspends six feet from the floor. Choose from multiple locations in the Empire Room.

\$245

Suspended Ring for Floral (Ring Only)

An industrial black open-center six-foot diameter ring suspends from the ceiling, ready for your florist to dress. The ring will be suspended nine feet from the floor should it be placed over a dance floor or guest table, and six feet from the floor should it be over a head or sweetheart table.

\$245

Antique Suspended Ladder (Ladder Only)

An antique wooden ladder suspends from the ceiling, ready for your florist to dress. The ladder will be suspended nine feet from the floor should it be placed over a dance floor or guest table, and six feet from the floor should it be over a head table or sweetheart table. Choice of six locations.

\$245

Trio of Vertical Rings in Front of Green Wall

Three-foot, four-foot, and six-foot antique gold metal rings suspend in front of the Terrace Green Wall, ready for your florist to dress. Custom ring colors are available for an additional fee.

\$575

Trio of Vertical Rings

Three-foot, four-foot, and six-foot antique gold metal rings suspend in front of the window wall in the Grande Salon or your choice of two locations in the Empire Room, ready for your florist to dress. Custom ring colors are available for an additional fee.

\$435

Quintet of Vertical Rings in Empire Room

Five six-foot diameter antique gold rings form the perfect backdrop for your florist to enhance with foliage or florals. Choose from two locations in the Empire Room. Custom ring colors are available for an additional fee.

\$575

Decor Elements – Venue Enhancements

Wooden Barrel

Rustic wooden barrels add charm to your decor.

\$60 each

Wooden Barrel Cake Table

Add a touch of rustic charm to your cake display with this vintage wooden barrel with a circular forty-eight-inch wooden tabletop.

\$115

Delivery & Pickup (Flat Fee)

\$70

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